

**BOOST YOUR DIGITAL MARKETING PRESENCE** 

# Healthy Hearing profile upgrade program

It's easy. And it works.



## WHO USES HEALTHY HEARING?

Nearly 1/3 are 55+ **53%** are female

2/3 are on mobile devices

To help conceptualize a typical site visitor who might be viewing your clinic's profile page, we created Mary. Her persona is based on user data:



# 24/7 exposure to consumers



Mary likely sees your other marketing efforts throughout her day



She later goes online to learn about hearing loss or find a clinic



She is most likely to notice and choose clinics with strong SEO and prominent profiles Purchase a profile upgrade today and differentiate your office from your competition

# WHY UPGRADE WITH US?



73% of online seniors use the internet for improving health and wellness



Over **two-thirds** of Internet users click on the top 5 organic results in Google.

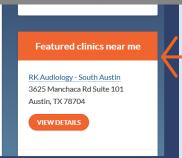




Our goal is to dominate these results and make sure **your clinic profile ranks near the top** for searches like "hearing clinics near me."

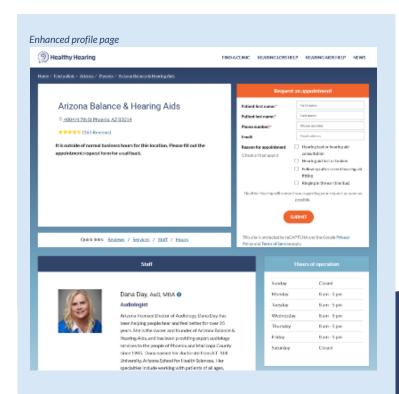


We also feature your clinic on our popular articles on hearing care, attracting patients who are very early in their hearing care journey.



### **ENHANCED**

#### OUR VALUE OPTION WITH KEY FEATURES



Enhanced directory listing



#### Includes features such as:

- Call Concierge (live call answering)
- Clinic placement on featured articles
- Open-now designator
- Appointment request form
- Location linking
- 21 amenity badges
- Plus all the features of a basic profile

Enhanced includes key features proven to drive visitors to your profile.

A more robust profile stands out to consumers, making it easier to choose your clinic over less-detailed, basic listings.



### More views

Enhanced clinic profiles average **15% more profile views** as clinics with basic listings

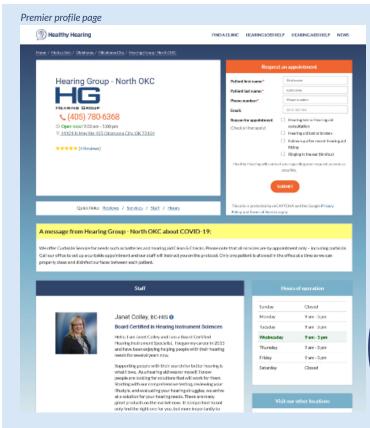


### More calls

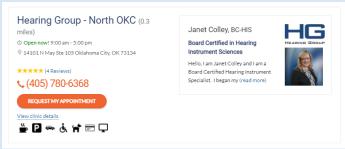
Enhanced clinics average **2 times as** many calls as clinics with basic listings

### **PREMIER**

#### HIGHEST LEVEL OF SERVICE & FEATURES



#### Premier directory listing



#### Includes features such as:

- Your clinic's logo
- Flex space for coupons
- A place to add photos and link to videos
- A driving directions tool
- Monthly reports emailed to you
- Plus all the features of an enhanced profile

### "One of the best digital investments we've made."

-Marketing manager for a large chain of clinics that upgraded dozens of profiles

## More clicks 💢



Premier clinic profiles average 80% more clicks in search than basic profiles

## More views

Premier clinic profiles average 40% more profile views as clinics with basic listings



### More calls

Premier clinics average 2.4 times as many calls as clinics with basic listings

# LET'S COMPARE

PROFILE UPGRADES FOR HEALTHY HEARING



BASIC

No upgrade, fewest features

- Directory listing
- Reviews platform
- Website/social media links
- Custom review reminder cards



ENHANCED

per month

- Directory listing
- Reviews platform
- Website/social media links
- Custom review reminder cards

#### **PLUS**

- Call Concierge
- Clinic featured on articles
- Open now indicator
- Appointment request form
- Location linking
- Badges to highlight services



PREMIER

\$160

per month

- Directory listing
- Reviews platform
- Website/social media links
- Custom review reminder cards

#### **PLUS**

- Call Concierge
- Clinic featured on articles
- Open now indicator
- Appointment request form
- Location linking
- Badges to highlight services

#### **AND ALSO**

- Logo on profile
- Clinic photos and videos
- Custom coupons/promos
- Driving directions tool
- Monthly traffic reports



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